



## Luxury Travel Adviser – Loyd & Townsend Rose

### Full Time Position

Boutique holiday travel planners, specialising in the finest private houses and castles in the UK & Ireland, are seeking a new dynamic member of the team to help drive sales and develop within the company. An exciting opportunity for someone with an appreciation of good service and an excellent eye for detail.

This is an exciting opportunity for a dynamic, sales oriented person to help develop and take Loyd & Townsend Rose to the next stage. Operating at the very top level of the travel industry, our boutique travel business specialises in arranging holidays for clients in the finest houses & castles in the UK & Ireland. We also create bespoke luxury tours for clients who like to travel around the UK & Ireland. Our clients are mainly from the US and have very high expectations which we consistently work hard to meet.

Established in 1999, Loyd & Townsend Rose is run by the original founders and is now a small team with the opportunity to expand. The ideal candidate will have:

- A very personable and engaging character.
- Passion for sales and growing the business.
- A head for figures.
- Good IT skills.
- Excellent attention to detail.
- Flexible attitude and good at problem solving.
- Willingness to multi task and work occasional long hours as required.
- Interpersonal skills and humility when dealing with clients.
- An appreciation for beautiful houses & castles.
- A good knowledge of the UK & Ireland.
- A general enjoyment of travel and a desire to explore.
- An enthusiasm for learning new skills.
- A private life that allows for occasional time being spent with clients as required.
- Loyd & Townsend Rose is very special to our clients and we need to find someone who understands and respects this.

This is a full-time position with the opportunity for progression within the company. The hours can be flexible during peak holiday season, however, we look after the most delightful guests, most of whom are very loyal and become repeat clients. No two days are the same, we work with the most fantastic portfolio of private houses and castles with charming owners/managers.

We are based in the Scottish Borders, The Cotswolds and London and are flexible about where our new colleague lives but someone with easy access to London or Edinburgh would be ideal. A willingness to travel to the head office in the Scottish Borders and around the UK visiting houses and castles is essential.

Prior experience in the travel industry is helpful but not essential and we are looking for someone who enjoys selling and wants to develop their skills along with growing the business. A good understanding of service, very high standards and an excellent eye for detail is key. This is an exciting opportunity for the right person with lots of potential.

Salary will be dependent upon experience.

Please submit a covering letter (stating why you feel you would be suited to the role) and CV to [info@ltrcastles.com](mailto:info@ltrcastles.com). References will be required.